

PRODUCT KEY FACTS



St. James's Place  
Conservative Growth Unit Trust

March 2024

- *This statement provides you with key information about this product.*
- *This statement is a part of the Hong Kong offering document.*
- *You should not invest in this product based on this statement alone.*

**Quick facts**

|  |   |                        |
|--|---|------------------------|
| <b>Manager:</b>                          | St. James's Place Unit Trust Group Limited  |                        |
| <b>Investment Adviser:</b>               | BlackRock Investment Management (UK) Limited (external delegation, in the United Kingdom) |                        |
| <b>Trustee:</b>                          | NatWest Trustee and Depositary Services Limited   |                        |
| <b>Ongoing charges over a year:</b>      | Class H Accumulation Units: 2.02%*  |                        |
| <b>Dealing frequency:</b>                | Daily   |                        |
| <b>Base currency:</b>                    | GBP   |                        |
| <b>Dividend policy:</b>                  | <u>Accumulation Units</u> : No income will be distributed.                                |                        |
| <b>Financial year end of the Scheme:</b> | 31 January  |                        |
| <b>Minimum investment:</b>               | GBP 1,500 (initial)   | GBP 1,000 (additional) |

\* The ongoing charges figure is an annualised figure based on expenses for the period from 1 February 2023 to 31 July 2023. The ongoing charges figure takes into account the ongoing charges figures of the underlying collective investment schemes. This figure may vary from year to year.

**What is this product?**

St. James's Place Conservative Growth Unit Trust (the "**Scheme**") is a fund constituted in the form of a unit trust. It is domiciled in the United Kingdom and its home regulator is the Financial Conduct Authority.

## Objectives and Investment Strategy

### Objectives

The objective of the Scheme is to achieve capital growth over the medium term.

### Strategy

The Scheme will aim to achieve this objective by investing primarily (at least 70% and up to 100% of the Scheme's net asset value ("**NAV**") in collective investment schemes ("**CIS**") managed by the Scheme's Manager. The Scheme will generally invest in underlying CIS that primarily invest in fixed interest securities (which are generally of lower risk) but the underlying CIS may also invest in alternative assets as indicated in the Scheme's asset allocation policy table below. The reference to "conservative" in the Scheme's name reflects that the Scheme may experience less price volatility in the short term due to the Scheme's greater exposure to fixed interest securities and alternative assets which its underlying CIS invest in. The Scheme may also invest up to 30% of the Scheme's NAV in CIS (which may include exchange traded funds ("**ETF**") which are not managed by the Scheme's Manager as well as cash for ancillary purposes and derivatives, including but not limited to financial futures contracts and forward transactions, for hedging purposes only. The Scheme will not use derivatives for investment purposes.

The underlying CIS are predominantly invested in international assets, including fixed interest securities and index linked bonds (corporate and/or sovereign), equity securities but may also hold alternative assets (for instance, investment in Real Estate Investment Trusts ("**REITS**"), commodities, alternative asset class(es) which adopt relative value strategies and/or private equity). Such alternative assets generally have a low or negative correlation with traditional assets (e.g. equities or fixed interest securities) and the Manager expects the inclusion of such alternative assets within the Scheme will reduce overall price volatility (and therefore minimize risk) of the Scheme's portfolio due to such lower correlation and also because of the greater diversification effects. Some of the underlying CIS which the Scheme invests in may have a focused investment strategy (for instance, a geographic or sectoral focus) whereas other underlying CIS may invest in a broader and more diversified investment universe.

In order to achieve the Scheme's stated objective, the underlying CIS which the Scheme may invest in could change over time. Notwithstanding the above, it is not anticipated that the Scheme's exposure to securities issued by or guaranteed by any single sovereign issuer with a credit rating below investment grade (via the Scheme's investments in the underlying CIS) will exceed 10% of the Scheme's NAV.

Although the Scheme has no prescribed industry sector or market capitalisation limits for investment by its underlying CIS, in normal circumstances it is expected to be majority invested in (approximately 60% of the Scheme's NAV) developed market fixed interest securities and alternative assets. The Scheme's investment in underlying CIS may result in the Scheme investing 30% or more of its NAV (via the Scheme's investments in the underlying CIS) in United Kingdom, North American and/or European securities where the Scheme is expected to be invested at least 20% of its NAV in the United Kingdom.

The Scheme will only invest in underlying CIS which are either authorised by the Securities and Futures Commission ("**SFC**") or in recognised jurisdiction schemes domiciled in Luxembourg, Ireland and/or the United Kingdom (whether authorised by the SFC or not), except that no more than 10% of

the Scheme's NAV may be invested in underlying CIS that are non-recognised jurisdiction schemes and not authorised by the SFC.

The underlying CIS in which the Scheme may invest may also be permitted to invest in derivatives, including but not limited to financial futures contracts and forward transactions, for the purposes of efficient portfolio management (including hedging). These underlying CIS may also use derivatives extensively or primarily for investment purposes and in their absolute discretion.

The weighted average level of leverage of all underlying CIS invested in by the Scheme is not expected to exceed 100% of the Scheme's NAV calculated using a commitment approach. It is expected that underlying CIS which use derivatives extensively or primarily for investment purposes will form a minority (less than 50%) of the Scheme's NAV. For the majority of the underlying CIS that invest in derivatives extensively or primarily for investment purposes, the level of leverage of such underlying CIS must not exceed 100% of the underlying CIS's NAV using the commitment approach. Only a small proportion of underlying CIS in which the Scheme might invest (not exceeding 10% of the Scheme's NAV) may use derivatives extensively or primarily for investment purposes with a potential higher level of leverage (up to 500% of the NAV of the relevant underlying CIS, using the commitment approach).

Investors should however note that the Scheme aims to avoid large fluctuations in value, although fluctuations in value will occur.

Where the Scheme invests in an underlying CIS managed by the Scheme's Manager or its connected persons, all initial charges on the underlying CIS will be waived. The Manager or any person acting on behalf of the Scheme or the Manager will not obtain a rebate on any fees or charges levied by an underlying CIS or its management company or any quantifiable monetary benefits in connection with investments in any underlying CIS.

The Scheme will not enter into securities lending and repurchase agreements, reverse repurchase agreements, or similar over-the-counter transactions. If there is a change in this investment policy, the Scheme will seek prior approval from the SFC and at least one month's prior notice will be given to Unitholders.

**Asset Allocation Policy**

The following is an indicative asset allocation of the Scheme (via its investments in underlying CIS) in normal market circumstances based on asset type. The Scheme's portfolio of underlying CIS is subject to change.

| Asset type                | Indicative Percentage of the Scheme's NAV |
|---------------------------|---|
| Equity Securities         | 0 – 50%                                   |
| Fixed Interest Securities | 20 – 80%                                  |
| Alternative Assets        | 0 – 40%                                   |

**Use of derivatives / investment in derivatives**

The Scheme's net derivative exposure may be up to 50% of the Scheme's NAV.

## What are the key risks?

Investment involves risks. Please refer to the offering document for details including the risk factors.

### 1. General Investment Risk

- The Scheme's and/or the underlying CIS' investment portfolio may fall in value due to any of the key risk factors below and therefore your investment in the Scheme may suffer losses. There is no guarantee of the repayment of principal.

### 2. Risks of Investing in Other CIS

- The Scheme is a unit portfolio management fund and will be subject to the risks associated with the underlying CIS. The Scheme does not have control of the investments of the underlying CIS and there is no assurance that the investment objective and strategy of the underlying CIS will be successfully achieved which may have a negative impact to the NAV of the Scheme.
- The underlying CIS in which the Scheme may invest may not be regulated by the SFC. There may be additional costs involved when investing into these underlying CIS. There is also no guarantee that the underlying CIS will always have sufficient liquidity to meet the Scheme's redemption requests as and when made.

### 3. Concentration Risk

- The underlying CIS (and therefore indirectly the Scheme) may have notable exposure to the UK, North American and European economy. The value of the underlying CIS (and therefore indirectly the Scheme) may therefore experience more volatility as it is more susceptible to adverse economic, political, policy, foreign exchange, liquidity, tax, legal or regulatory event affecting the UK, North American and European market than a fund with a broader, geographically diversified portfolio.

### 4. Currency Risk

- The underlying CIS (or its underlying securities) and/or any class thereof may be denominated in currencies other than the unit class currency and/or base currency of the Scheme. Therefore, the NAV of the Scheme may be affected unfavourably by fluctuations in the exchange rates between these currencies and the respective unit class currency and/or base currency and by changes in exchange rate controls.

### 5. Risk related to Debt Securities

#### Interest Rate Risk

- The Scheme is subject to interest rate risk of the debt securities that the underlying CIS may invest in. In general, the prices of debt securities rise when interest rates fall, whilst their prices fall when interest rates rise.

#### Credit/Counterparty Risk

- The Scheme is exposed to the credit/default risk of issuers of the debt securities that the underlying CIS may invest in.

#### Volatility and Liquidity Risk

- The debt securities that the underlying CIS invest in certain markets may be subject to higher volatility and lower liquidity compared to more developed markets. The prices of securities traded in such markets may be subject to fluctuations. The bid and offer spreads

of the price of such securities may be large and the underlying CIS may incur significant trading costs.

Downgrading Risk

- Debt securities that the underlying CIS may invest in may subsequently be downgraded. The value of the units of the underlying CIS may fall in the event of the downgrading of such debt securities. The market for non-investment grade and unrated securities may be less active. Valuation of such securities is more difficult and thus the underlying CIS' price may be more volatile. The investment value of such securities held by the underlying CIS may be adversely affected. The market for non-investment grade and unrated securities may be less active. A lowering of the credit rating of a security or its issuer may affect the security's liquidity, making it more difficult for the underlying CIS to sell such security at a price or time that the underlying CIS wishes to do so. Investment of the underlying CIS' assets in relatively illiquid investments may restrict the ability of the underlying CIS to dispose of its investments at a price and time that it wishes to do so. This may result in a loss to the underlying CIS and which may in turn adversely impact the value of the Scheme.

Valuation Risk

- Valuation of the underlying CIS' investments may involve uncertainties and judgmental determinations. If such valuation turns out to be incorrect, this may affect the net asset value calculation of the underlying CIS and in turn the valuation of the Scheme.

Credit Rating Risk

- Credit ratings assigned by rating agencies to a particular security and/or issuer are subject to limitations and do not guarantee the creditworthiness of the security and/or issuer at all times.

Sovereign Debt Risk

- The underlying CIS may invest in sovereign debt securities. The underlying CIS will be exposed to the direct or indirect consequences of political, social and economic changes in various countries by investing in the bonds of governmental entities. The governmental entity that controls the repayment of sovereign debt may be affected by these changes and may not be able or willing to repay the principal and/or interest when due in accordance with the terms of such debt in adverse situations. Holders may be requested to participate in the rescheduling of such sovereign debt and to extend further loans to the issuers. The value of investments of the Scheme may be adversely affected when there is a default of sovereign debt issuers.

**6. Equities Risk**

- The value of the underlying CIS' investment in equity securities (including equity securities issued by small-capitalisation and mid-capitalisation companies) and therefore indirectly the value of the Scheme's investments is subject to general market risks, as the value of such equity securities and therefore the Scheme's value may fluctuate due to various factors, such as changes in investment sentiment, political and economic conditions and issuer-specific factors.

**7. Risk related to Alternative Assets**

Commodity Risk

- Commodity markets generally are subject to greater risks than other markets. In particular, commodities are generally subject to rapid change and the risks involved may change

relatively quickly. Commodity prices are determined by forces of supply and demand in the commodity markets and these forces are themselves influenced by, without limitation, consumption patterns, macro economic factors, weather conditions, natural disasters, trade, fiscal, monetary and exchange policies and controls of governments and other unforeseeable events. This may affect the net asset value of the underlying CIS and which may in turn adversely impact the value of the Scheme.

#### Private Equity Risk

- Private equity is a form of risk capital financing for companies that either are not exchange-listed or occasionally wish to delist. Investments are usually made at an early stage in a company's development, when its change of success are uncertain and the risks are therefore high.
- Companies that are potential targets for private equity deals and direct investment projects may have high level of borrowing and therefore be more sensitive than established companies to negative market developments such as rising interest rates. There is also a greater danger of the company becoming insolvent and going bankrupt than listed companies. These risks may affect the net asset value of the underlying CIS and which may in turn adversely impact the value of the Scheme.

#### Relative Value Strategies Risk

- Relative-value strategies are strategies that seek to take advantage of price differentials between related financial instruments, such as stocks and bonds, by simultaneously buying and selling the different securities – thereby allowing investors to potentially profit from the “relative value” between the two. These relative value strategies carry the following risks:
  - a. These strategies seek to benefit from a mis-valuation between two assets – this can persist for some time or become more pronounced before it reverts.
  - b. Higher levels of correlation between markets and/or strategies than anticipated.
  - c. A number of different positions are taken within the strategy which in normal times will have a low correlation and provide diversification. In some market conditions, the correlations between the positions can rise, leading to higher volatility and potential losses.

Accordingly, this may affect the net asset value of the underlying CIS and which may in turn adversely impact the value of the Scheme.

#### REITs Risk

- The value of REITs may fluctuate as a result of fluctuation in the value of underlying real estate holdings due inter alia to general and local economic conditions, overbuilding, competition, property taxes, operating expenses, zoning laws, casualty or condemnation losses, regulatory limitations on rents, changes in neighbourhood values, demand and supply factors, interest rates and financing. As well as changes in the value of their underlying properties, the value of REITs may also be affected by defaults by borrowers or tenants. These REITs risks may consequently decrease the underlying CIS' value and which may in turn adversely impact the value of the Scheme. The REITs in which the underlying CIS invest may not be authorised by the SFC in Hong Kong.

#### **8. Financial Derivative Instruments Risk**

- The Scheme may use derivatives for hedging purposes only while the underlying CIS may also be permitted to invest in derivatives. Investors should note that the general risks associated with financial derivative instruments (“FDI”) include counterparty/credit risk,

liquidity risk, valuation risk, volatility risk and over-the-counter transaction risk. In addition, the leverage element/component of an FDI employed by the Scheme or the underlying CIS (as the case may be) can result in a loss significantly greater than the amount invested in the FDI by the Scheme and/or underlying CIS, as the case may be. Such exposure to FDI may consequently lead to a risk of loss by the Scheme and/or underlying CIS and which may in turn adversely impact the value of the Scheme.

- At the level of the underlying CIS, an underlying CIS may have a net leveraged exposure of more than 100% of its NAV using the commitment approach. This will further magnify any potential negative impact of any change in the value of the underlying asset on the underlying CIS and also increase the volatility of the underlying CIS's price and may lead to significant losses. Such events, could have a material adverse effect on the Scheme through the Scheme's investment in the relevant underlying CIS.

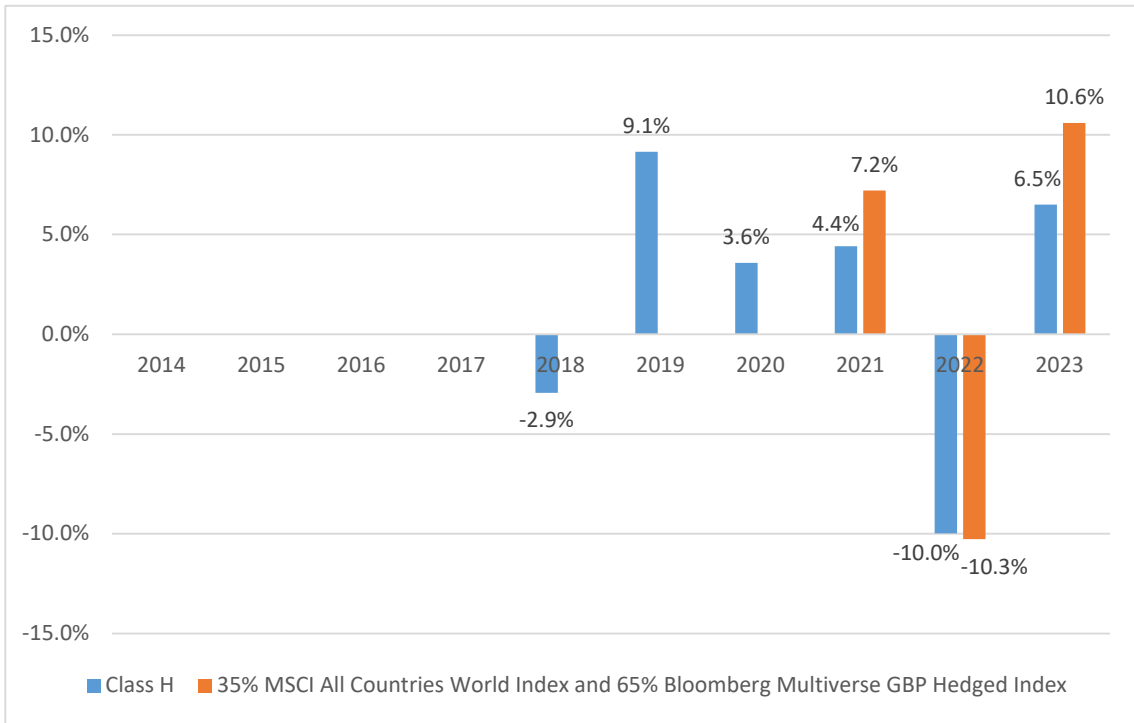
#### 9. Eurozone Risk

- The Scheme and/or the underlying CIS may have significant investment exposure to the Eurozone or the Euro. In light of any ongoing concerns on the sovereign debt risk of certain countries within the Eurozone, such schemes' investments in the region which are denominated in Euro or securities where the issuers have their registered office or exercise the predominant part of their economic activities in Europe may experience increased volatility and foreign exchange risk. Also, measures taken by the European governments or other authorities to address their economic and financial problems may not be effective. Any adverse events (such as downgrade of the sovereign credit rating or default of a sovereign or European financial institutions, or departure of one or more European Union member states from the Eurozone resulting in, in particular but not limited to, the European single currency ceasing to exist or currency redenomination) may adversely impact the value and liquidity of such schemes' investments, and may ultimately impact the performance of such schemes. The performance of such schemes will be tied to the market, currency, economic, political or other conditions in Europe and may result in significant loss.

#### 10. Brexit Risk

- The Scheme and/or the underlying CIS may face potential risks following the UK withdrawal from the EU ("**Brexit**"). There may be detrimental implications for the value of certain of the Scheme's and/or the underlying CIS' investments, its ability to enter into transactions, to value or realise certain of its investments or otherwise to implement its investment policy due to various reasons. Such events, as well as an exit or expulsion of a member state other than the UK from the EU, could have a material adverse effect on the Scheme and/or the underlying CIS.

**How has the Scheme performed?**



- Past performance information is not indicative of future performance. Investors may not get back the full amount invested.
- The computation basis of the performance is based on the calendar year end, NAV-to-NAV, with dividend (if any) reinvested.
- These figures show by how much the Class H Accumulation Units being the only class of units of the Scheme currently offered to Hong Kong retail investors increased or decreased in value during the calendar year being shown. Performance data has been calculated in GBP including ongoing charges and excluding subscription fee and redemption fee you might have to pay.
- Where no past performance is shown there was insufficient data available in that year to provide performance.
- With effect from 22 January 2021, a combination of 35% MSCI All Countries World Index and 65% Bloomberg Multiverse GBP Hedged Index may be used as context in assessing the performance of the Scheme as it provides an overall indication of the markets in which the Scheme invests.
- Scheme launch date: 2017
- Class H Accumulation Units launch date: 6 November 2017

**Is there any guarantee?**

This Scheme does not have any guarantees. You may not get back the full amount of money you invest.



**What are the fees and charges?**

**Charges which may be payable by you**

You may have to pay the following fees when dealing in the units of the Scheme.

| <b><u>Fee</u></b>                                | <b><u>What you pay</u></b>                              |
|--|---|
| <b>Subscription Fee<br/>(Preliminary Charge)</b> | Class H Accumulation Units: 5% of the amount subscribed |
| <b>Switching Fee</b>                             | Not applicable  |
| <b>Redemption Fee<br/>(Redemption Charge)</b>    | Nil   |

**Ongoing fees payable by the Scheme**

The following expenses will be paid out of the Scheme. They affect you because they reduce the return you get on your investments.

|  | <b><u>Annual rate (unless otherwise specified, as a % of the Scheme's NAV)</u></b> |
|--|--|
| <b>Annual Management Charge</b>              | Class H Accumulation Units: 1.62% per annum  |
| <b>Trustee Charge</b><br>(subject to UK VAT) | Included in Annual Management Charge   |
| <b>Investment Adviser Fee</b>                | Class H Accumulation Units: 0.03% per annum  |
| <b>Performance Fee</b>                       | Not applicable   |
| <b>Administration Fee</b>                    | Not applicable   |

**Other fees**

You may have to pay other fees when dealing in the units of the Scheme.

**Additional Information**

- You generally buy units at the offer price and redeem units at the bid price based on the Scheme's next-determined NAV after the Hong Kong representative receives your request in good order on or before 5:00 p.m. on each Hong Kong business day, being the Scheme's dealing cut-off time on each dealing day. Distributors may impose earlier dealing deadlines for receiving requests from investors in Hong Kong in order to meet the Scheme's dealing cut-off time.
- The NAV of the Scheme is calculated, and the offer and bid price of units is published, every business day. Investors may obtain information on the most recent offer and bid prices from the Hong Kong Representative, St. James's Place (Hong Kong) Limited by telephone hotline at

+852 3728 0499.

**Important**

If you are in doubt, you should seek professional advice.

The SFC takes no responsibility for the contents of this statement and makes no representation as to its accuracy or completeness.